

MTC: Micro-Tech Consultants

Power Electronics Industry News Top-16 Power Supply Companies

TOP-16-PSM: 2023-SALES

Top-16 Merchant PS Manufacturers: CY 2023 Worldwide Sales OEM/Embedded (O) Power

Highlights:

TOP-15 PS
CCOMPANIES-
OEM POWER

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No	PS Companies	HQ Location	Sales
1	Delta Electronics	Taiwan	~\$5600-5700
2	Lite-On Technology	Taiwan	~\$1350-1400
3	Chicony Power	Taiwan	~\$1123
4	Mean Well	Taiwan	~\$1055
5	Flex™	Singapore	~\$1000-1050
6	Salcomp	Finland/China	~\$1000+
7	Shenzhen Megmeet (Megmeet)	China	~\$896
8	Advanced Energy	USA	~\$745-755
9	TDK-Lambda	Japan	~\$700
10	Acbel	Taiwan	~\$573
11	FSP Technology	Taiwan	~\$559
12	Shenzhen Honor Electric Co.	China	~\$430
13	Phihong	Taiwan	~\$427
14	Vicor Corp.	USA	~\$405
15	XP Power	Singapore/UK	~\$393
16	Tridonic	Austria	~\$370-380

Power Supply Leaders in AC-DC Switchers & DC-DC Converters

PS Companies	Products	2023 Sales
Delta Electronics	AC-DC	\$4900-\$5100
Vicor Corp.	DC-DC	\$330-360

US Dollars in millions

Explanations are provided on the next page.

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MTC Commentary

The Top-16 Power Supply Companies

The Top-16 Power Supply Manufacturers' list was prepared by using a combination of interviews, published data such as annual reports, management presentation and financial conferences and MTC's own estimates through various extrapolations of known benchmarks. The power supply industry consists of private companies and divisions of large companies for which power supply revenues are not readily available. In such cases, experience, extrapolations and industry standard estimates have been used.

Definitions & Explanations:

- OEM: Embedded power supplies incorporated in the system; DC output
- Prevailing exchange rates are used. Numbers are rounded to the nearest digit
- CY implies Calendar Year from 1/1/23 to 12/31/23, even though fiscal year (FY) may be different for different companies. MTC has computed all sales for the calendar year for uniformity and fairness
- Only accessible/identifiable companies are listed; some companies sales may change due to change in reporting structure and exchange rate variations

The Ranking List will be posted on MTC's Web Site: MTCPower.com. Due to variations in the exchange rates, some sales numbers may change. Any changes and updates will be posted on the Web Site as well.

Disclaimer:

The data collected in this report are from sources considered reliable and public. Estimates are used in case data are not available either through public domain or through interviews. No confidential information is used in the preparation of this report. Analysis, judgments and extrapolations used to derive certain conclusions are commensurate with normal/standard industry practices.

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The opinions and views expressed herein reflect the judgments of Micro-Tech Consultants (MTC) and are subject to change.

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Take The Micro-Tech Advantage:

- Focus on Power Supply/Electronics Industry
- More than 40 years of Power Supply/Electronics Industry Experience, Participation, Contacts & Background
- Obtains Marketing Information through exhaustive Primary Research
- Well respected in the Power Supply/Electronics Industry
- Publishes most Cost-Effective & Comprehensive Multi-Client Reports

MTC Products & Services:

- Global Switching Power Supply Industry Report (published annually)
- Custom Consulting: Acquisitions & Mergers

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Micro-Tech Consultants (MTC) was founded in 1984. Its focus has been market research, analysis and consulting in the power supply industry. It has produced multi-client and custom studies in switchers, converters, uninterruptible and high voltage power supplies. It has provided consultation to various clients, merchant and captive power supply companies, equipment manufacturers, and investment bankers in the areas of marketing strategies, new product introductions, competitive positioning and acquisition analysis. MTC publishes a widely read, industry-extensive monthly newsletter called *Power Electronics Industry News*.

In the last thirty-nine years, Micro-Tech Consultants has been the most recognized and widely quoted power supply market research company in the world. Its name and data have been used by all the leading electronic trade publications, such as *Electronics Buyer's News*, *Electronic Engineering Times*, *EDN News* and *Electronics News*.

Mohan Mankikar

Master of Business Administration (MBA)

Master of Science (MS: Computer Science)

Master of Engineering (ME: Electronics)

Bachelor of Engineering (BE: Electronics & Telecommunications)

Mr. Mankikar has over 40 years of experience in the power supply industry. He is the president of Micro-Tech Consultants, which does market research in the power supply industry. Mr. Mankikar was formerly employed by Lambda Electronics, the largest standard power supply manufacturer in the world. He was then employed as consultant/program manager by Gnostic Concepts, Inc., one of the leading technical market research organizations of its time.

Mr. Mankikar has given presentations and seminars at various organizations and forums on the power supply industry. He wrote a regular column, "Power Technologies" in *Electronic Engineering Times* for twelve years. In addition to power supplies, he has conducted research in flat panel displays and microprocessors.

Mr. Mankikar served on *Power Sources Manufacturers Association's (PSMA)* Board for six years.